Turn experience into relevant evidence

Use actual business facts; keep sources, dates and unanswered questions.

Notice / amendment / checked date

Actual requirement and governing condition

Document / page or paragraph citation

Company evidence / actual performer

Unresolved information / risk

Decision / owner / next action

Who buys near me?

Use actual business facts; keep sources, dates and unanswered questions.

Service / performance ZIPs / radius

Facility / purchased service / address

Buying office / contract or notice ID

Evidence source / date / actual performance place

Relevant scope and capability evidence

Next question / next action

What size work could I pursue?

Use actual business facts; keep sources, dates and unanswered questions.

Value bands / median / award counts

Period / cohort / value basis

Funded / exercised / potential options

Exclusions / zero or negative explanations

Vehicle / competition route / capacity gap

Next action and source to verify

What may be coming next?

Use actual business facts; keep sources, dates and unanswered questions.

Open bid / forecast / contract-end lead

Buyer / incumbent / record identifier

Current end / potential end / estimate date

Forecast band / route / official source

Missing coverage / unconfirmed assumption

Next step / owner / follow-up evidence