Find teaming and subcontracting leads

Research who delivers similar work for the buyer.

Historical prime contractors can be useful leads when their scope and office are relevant. Check whether your business qualifies as the prime. Use the current notice and company evidence. Identify the specific delivery or evidence gap. Check whether the solicitation accepts the proposed arrangement. Study primes serving relevant facilities and vehicles. Verify purchased scope and likely contribution. Next action: A historical winner is a research lead until scope, interest and qualifications are established.

Two names are starting points for office-level research.

Qualified Bid found similar-work award history for DM RESOLUTIONS LLC and DEWITT & COMPANY INC at VA Network Contracting Office 6. For each firm, check the award description, actual performance site and possible complementary role. Amendment 0003 says Durham's groundskeeping was previously done in-house. These firms are research leads, not identified Durham incumbents or confirmed subcontract openings. Next action: Use the actual purchased service to assess a possible contribution.

Find teaming and subcontracting leads

A team must fit the solicitation's actual conditions.

A partner name does not automatically satisfy prime experience or set-aside requirements. Verify prime eligibility and certification conditions. Check the applicable limitations on subcontracting. Identify who performed each relevant contract. Only count partner or personnel experience when the requirement allows it. Define roles, management and responsibility. Confirm capacity before presenting an arrangement. Next action: Ask Qualified Bid to cite which conditions govern the proposed role.

Prepare a specific partner brief from sourced evidence.

Clear scope and a useful contribution make the research actionable. Name the facility, service and buying office. Link the relevant history or current notice. Describe the delivery capability you bring. Document the gap the arrangement would address. Verify the firm and research its actual work. Develop a proposed role before making contact. Next action: The worksheet records a lead and next step; it does not claim an agreement or subcontract opening.