Define your local market

Complete with your business facts; preserve sources and conditions.

Company / actual electrical and wiring capabilities

Service ZIPs / radius / travel limits

Who buys near me? facility / service / office

Awards / source links / performance address

What size work could I pursue? bands / median / periods

What may be coming next? live / forecast / end watch

Vehicle / set-aside / route / next source refresh

Read the current requirement

Complete with your business facts; preserve sources and conditions.

Notice ID / current amendment / response time zone

Actual site address / pre-bid inspection

Purchased service / equipment / scope frequency

License / technician certification / permitted equivalents

Continuous experience / similar-experience window

References / evidence / unresolved gaps

Prime / team role / confirmed delivery commitment

Build the execution and evidence plan

Complete with your business facts; preserve sources and conditions.

Personnel / certified technicians / equipment

Safe work / calibration / approved outage hours

Testing / maintenance / inspection schedule

Reports / quality plan / acceptance evidence

Extra-repair authorization / written clarifications

Base / option prices / validity / assumptions

Requirements matrix / controlling source pages

Price delivery and cash

Complete with your business facts; preserve sources and conditions.

Crew / payroll / labor conditions

Equipment / calibration / travel / reporting costs

Supplier / subcontract quotes / terms

Base-year cost / each option-year cost

Acceptance / invoice route / supporting records

Cash requirements / unresolved payment terms

Approved information handling / source gaps

Record your own pursuit judgment

Complete with your business facts; preserve sources and conditions.

Source facts / any recorded company recommendation

Pursue / team / watch / pass and why

Qualification / execution / price blockers

Conditions unresolved / evidence still needed

Next action / responsible owner

Deadline / refresh date / source check

Source links / retained evidence record