Define your local market

Complete with your business facts; preserve sources and conditions.

Business / services

Service ZIPs / radius

Who buys near me? Named facility / office

What size work could I pursue? Scope / period

What may be coming next? Forecast / date

Source links / retrieval dates

Next local research action

Assess the opportunity

Complete with your business facts; preserve sources and conditions.

Notice / solicitation identifier

Buyer / site(s)

Deadline and time zone

Latest amendments / read status

Base / options / performance dates

Set-aside / prime eligibility proof

Scope / frequency / access questions

Map requirements to your proof

Complete with your business facts; preserve sources and conditions.

Similar experience requirement and citation

Our eligible experience / permitted partner route

Prime past-performance rule / applicable alternative

Evidence and commitment still needed

Technical approach / QC evidence

Submission checklist / owner

Unresolved gate / next action

Price and finance the work

Complete with your business facts; preserve sources and conditions.

Base / option price units to reconcile

Staffing / wages / fringes input

Supplies / equipment / supervision input

Insurance / access / mobilization input

Invoice / acceptance / payment conditions

Cash until payment / assumptions

Costing gap / owner

Own a dated decision

Complete with your business facts; preserve sources and conditions.

Verified source facts

Recorded Qualified Bid recommendation / status

Our pursue / team / watch / pass decision

Reasons and unresolved conditions

Next action / owner

Due date / review date

Evidence links / saved record