From a large market to a useful local question

Read the numbers correctly

Domestic federal prime contracts · FY2020–26: 1 Oct 2019–30 Sep 2026 · checked 10 Oct 2026 · FY2026 provisional. No state/local or foreign buying, grants or vehicle ceilings. Historical awards/orders are not current bids; potential is not annual price or paid revenue. Compare the national baseline with your actual service, geography, buyer and contract-size bands. This worked example demonstrates research, not a claim about a particular company.

Research the buyer

Veterans Affairs' Durham medical center seeks groundskeeping at 508 Fulton Street. Notice 36C24626Q0892; https://sam.gov/opp/3c9006d433694934845656c2f4b3a420/view. Exact source snapshot checked 10 Oct 2026. Based on the full Amendment 0003 text and relevant base instructions, evaluation and billing terms; citations refer to paragraph numbers, not PDF page numbers.

Read the latest terms

Amendment 0003 replaces the original option schedule with a base period 1 Nov 2026–31 Oct 2027 and says previous work was in-house. The amended scope and line items govern the example; refresh them before pursuing.

Turn evidence into a pursuit decision

Eligibility and proof

The requirement uses a Service-Disabled Veteran-Owned Small Business set-aside and separate technical prime-experience and past-performance conditions. At least two similar prime contracts of similar size within three years is a technical condition. Neutral past-performance treatment does not waive that condition.

Price and cash

Use current quantities, schedule and amended scope with your own labor, equipment and materials. Monthly billing in arrears requires a delivery/cash plan; historical prices do not establish a profitable quote or immediate payment.

Submission and next action

Source deadline labels conflict between daylight and standard time. Refresh the official notice and resolve that ambiguity with the buyer before relying on a time. Record eligibility, proof, delivery, costs, missing information and the owner's next action. A historical firm is a research lead, not the Durham incumbent or a committed teammate.