Find systems work worth pursuing

Start with your service capability

Using Qualified Bid, research federal systems-service work for [BUSINESS / FIRE OR SECURITY CAPABILITIES], [SERVICE ZIPs] and [RADIUS]. Use FY2020–FY2026 through 30 Sep 2026 and show FY2025/FY2026 separately. Reported NAICS 561621 is a baseline; search purchased descriptions and adjacent installation codes separately. Research does not change our profile or record a decision.

Three questions to answer

Who buys near me? Identify the actual facility, purchased service and buying office. Keep a dated sourced buyer list.

What size work could I pursue? Compare size bands, medians, funded examples and actual performance periods with your crew, credentials and cash.

What may be coming next? Keep current bids, published forecasts and contract-end leads separate; verify timing and access.

Research your service area

Use codes and scope together

Use seven fiscal years through 30 Sep 2026 plus FY2025/FY2026 separately. Follow national, state, city, ZIP and facility. Preserve five-character ZIPs; use place of performance, not vendor addresses.

The 561621 systems-services baseline is not all fire protection or security. Guards, installation-only work, sprinklers/construction and equipment supply can fall elsewhere. Search adjacent descriptions/codes separately without adding overlapping markets.

Read the measures

Awards with activity are distinct contracts/orders with transactions, including existing contracts. Actions are individual new-award/modification records. Net obligations are funding less deobligations, not paid revenue. Reston/ZIP 20190 FY2026 is negative because an existing counter-unmanned-aerial-system order reduced funding; it is not a negative contract price. City labels retain MCLEAN and MC LEAN separately; deduplicate award IDs before combining variants.

Size ranges use funded, complete exercised histories above $1; recent new-award bands use potential and first-action fiscal years. Options are not guaranteed purchases. Keep excluded size records in the historical activity baseline.

Move from research to a decision

Read the actual bid

Use the full current notice and attachments. Map equipment inventory, inspection frequency, repairs/replacements, tracking, access, credentials and pricing units. Cite pages and obtain written clarification of conflicts.

Use your own evidence

The guide cannot supply your licenses, personnel, price, capital or committed partners. Complete the worksheet and evidence matrix with sources and owners. Separate any recorded Qualified Bid recommendation from your own decision.

Get the tools

Use the copy-ready prompts, worked case, market insights and official-linked glossary. Access the Qualified Bid space in The Assembly via the Qualified Capacity app for iOS/Android or desktop https://assembly.qualifiedcapacity.com/.