What size work could you pursue?

Recent funded new awards

Massachusetts FY2025: 31 awards; 87.1% below $0.25M; median full potential $0.02M. Size bands: 27 below $0.25M, 3 from $0.25M to below $1M, 1 at least $1M.

Massachusetts FY2026: 27 awards; 88.9% below $0.25M; median full potential $0.02M. Size bands: 24 below $0.25M, 1 from $0.25M to below $1M, 2 at least $1M.

United States FY2025: 1867 awards; 71.5% below $0.25M; median full potential $0.06M. Size bands: 1335 below $0.25M, 231 from $0.25M to below $1M, 301 at least $1M.

United States FY2026: 1623 awards; 72.0% below $0.25M; median full potential $0.07M. Size bands: 1169 below $0.25M, 231 from $0.25M to below $1M, 223 at least $1M.

Basis and limits

New = first reported transaction in the fiscal year. Positive funded historical awards/orders with full potential reconstructed through 30 Sep 2026; potential includes options, not annual prices. FY2026 provisional. National exclusions: 50 and 41 respectively; Massachusetts none. Counts are a separate cohort from awards with activity. Source: Qualified Bid public award transactions; exact SQL/response/calculations retained.

Who buys near you?

Three recorded contracts

National Park Service · Cape Cod: Visitor-center custodial task order. Funded $0.05M; full potential $0.05M. Recorded start 10 Sep 2026; current end 20 Sep 2027; potential end 20 Sep 2027. Buying office 140P43. https://www.usaspending.gov/award/CONT_AWD_140P4326F0033_1443_140P4325D0003_1443/

Federal Aviation Administration (FAA): Bedford / Norwood, MA; Lebanon, NH. Funded $0.22M; full potential $0.57M. Recorded start 14 Aug 2024; current end 30 Sep 2027; potential end 30 Sep 2029. Buying office 697DCK. https://www.usaspending.gov/award/CONT_AWD_697DCK24C00319_6920_-NONE-_-NONE-/

U.S. Coast Guard · Cape Cod: Janitorial services at base and air station. Funded $1.40M; full potential $3.32M. Recorded start 1 Apr 2025; current end 31 Mar 2027; potential end 31 Mar 2030. Buying office 70Z084. https://www.usaspending.gov/award/CONT_AWD_70Z08425CDL950002_7008_-NONE-_-NONE-/

Research implications

FAA scope spans Massachusetts and New Hampshire. The Cape Cod visitor-center example is a task order under an existing contract vehicle. These are historical awards, not open bids; contract-wide values are not allocated to one ZIP. End dates are watch leads, not promised rebids.

What may be coming next?

Official regional forecasts

Acadia campgrounds · Maine: Provide custodial services and supplies to clean and maintain comfort stations and campsites; pumping of vault toilets and septic tanks; removal and disposal or recycling of all solid waste from campgrounds. Estimated value $0.25M–$0.50M; estimated solicitation 01/31/2027; estimated award FY2027; set-aside To Be Determined. https://acquisitiongateway.gov/forecast/resources/50324%3Fnid%3D50324

Utica & Binghamton · New York: Upstate Custodial services for Utica & Binghamton Estimated value $0.25M–$0.50M; estimated solicitation 01/30/2027; estimated award FY2027; set-aside Other Than Small Business.
https://acquisitiongateway.gov/forecast/resources/40727%3Fnid%3D40727

Liberty / Ellis Island · New York: The Contractor shall provide management, supervision, labor, material, supplies and equipment (except as otherwise provided), and shall plan, schedule, coordinate and render performance of all services described herein. The Contractor will be required to provide custodial and related services in accordance with the requirements of this solicitation at Liberty Island, Ellis Island, Battery Park, and Liberty State Park. Estimated value $2.00M–$4.90M; estimated solicitation 01/31/2027; estimated award FY2027; set-aside To Be Determined. https://acquisitiongateway.gov/forecast/resources/50154%3Fnid%3D50154

Prepare without confusing forecasts with bids

Official Acquisition Gateway custodial CSV export (56 keyword results) checked 10 Oct 2026; selected records verified by node identity, code and published status. The search is not a complete market inventory. Smaller band upper limits round to two decimals in millions; exact source limits are retained in the audit. Forecasts can change or be cancelled; final conditions are established by the solicitation. Monitor live notices separately.