Find physical-access work worth pursuing

Start with your actual capability

Using Qualified Bid, research physical access-control services for [BUSINESS / SYSTEM CAPABILITIES], [SERVICE ZIPs] and [RADIUS]. Use FY2020–FY2026 through 30 Sep 2026, with FY2025/FY2026 separately. Reported 561621 is a broader security-systems baseline shared with fire/security; physical-access descriptions are a separate sensitivity, not an exhaustive specialty market. Search installation, hardware and software classifications separately. Research does not change our profile or record a decision.

Three questions to answer

Who buys near me? Keep a sourced facility/service/office/award list, with addresses and dates.

What size work could I pursue? Compare bands, medians, funded examples and periods with certified staff, response coverage and cash.

What may be coming next? Keep open bids, forecasts and contract-end leads separate. Check timing, vehicle access and authorized manufacturer routes.

Research the service area, not just one code

National to local

Use national state reported city ZIP actual facility. Use place of performance, not supplier addresses. Preserve five-character ZIPs and deduplicate combined service areas.

NAICS 561621 is wider systems-service context and overlaps our fire/security episode. Search physical-access descriptions inside it as a sensitivity. Installation, devices, software and guard services outside it need separately classified searches; do not add overlapping totals.

Read the measures

Awards with activity are distinct contracts/orders with transactions, including existing awards. Actions are individual new-award/modification records. Net obligations are funding less reductions, not invoices paid or annual prices.

Full-history size uses positive funding, complete base/change histories and exercised values above $1; an unresolved extreme is excluded from size only. Recent new-award bands instead use first-action years and potential including options. Historical funding/counts keep excluded size records.

Negative Reston/ZIP20190 activity reflects prior-order funding reductions. FY2025 includes returned funds after a final invoice; other business reasons are not invented. Verify actual sites, since recorded descriptions can refer to facilities outside the reported ZIP.

Turn research into a sourced decision

Keep the proof

Read the current notice and every amendment/document. Map company authorization, individual credentials, response times, staffing, experience, pricing units, parts, reporting and invoicing. Obtain written clarification of conflicts.

Research cannot supply your company credentials, staff, price, capital or committed partners. Retain sources, dates, owners and next actions in the worksheet/evidence matrix.

Use the resources

Use copy-ready prompts, market insights, the Crane worked case and the official-linked glossary with QR codes. The glossary extends learning without interrupting the tutorial.

Start in Qualified Bid: https://qualifiedbid.qualifiedcapacity.com/#connect. Get the resources in the Qualified Bid space in The Assembly through the Qualified Capacity app on iOS/Android or desktop https://assembly.qualifiedcapacity.com/.