Define your local market

Complete with your business facts; preserve sources and conditions.

Company / fire-security capabilities

Service ZIPs / radius

Who buys near me? Facility / service / office

What size work could I pursue? Period / access

What may be coming next? Source / date

Source links / retrieval dates

Next local research action

Assess the opportunity

Complete with your business facts; preserve sources and conditions.

Notice / solicitation identifier

Buyer / facility address

Deadline / time zone / receipt route

Current attachments / amendment coverage

Inventory / inspection frequency / units

BPA / options / volume conditions

Clarification issue and owner

Map requirements to your proof

Complete with your business facts; preserve sources and conditions.

Company licenses / official register checks

Technician registrations / assigned staff

Operating experience / tracking proficiency

Program manager / access / schedule

Submission items / page limit / forms

Evidence gaps / responsible owner

Next evidence action / due date

Price and finance the service

Complete with your business facts; preserve sources and conditions.

Labor / travel / service-cycle effort

Repairs / replacements / hydrostatic tests

Devices / tracking / reporting costs

Insurance / access / coordination inputs

Unit quantities / option labels / evaluation

Acceptance / call invoice routing / cash

Unresolved price or cash issue / owner

Own a dated decision

Complete with your business facts; preserve sources and conditions.

Verified source facts

Recorded Qualified Bid recommendation / status

Our pursue / team / watch / pass decision

Reasons and unresolved conditions

Next action / responsible owner

Due date / next source refresh

Source links / saved evidence record