Find opportunities that match your business

Describe the work, delivery area and capacity first.

Service words and classification codes help discover candidates; documents establish relevance. Describe what you deliver in plain language. Add North American Industry Classification System codes where relevant. Use performance ZIPs, radius and reachable sites. Check addresses when structured location fields are missing. State credentials, crew and equipment limits. Keep assumptions separate from confirmed company facts. Next action: Ask for open bids, with due dates, purchased services and official notice links.

Read Durham’s scope before calling it a match.

The title alone does not establish whether your business can deliver the job. Durham medical center · 508 Fulton Street. Verify the site rather than a supplier address. Amended work includes grounds tasks and weather-related services. Read the current schedule and technical answers. The notice is restricted to eligible service-disabled veteran-owned small businesses. The technical requirement includes similar prime-contract experience. Next action: A relevant service and ZIP still need eligibility, experience and capacity evidence.

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Use the same decision questions for every candidate.

A small shortlist becomes actionable when you expose what makes each bid reachable. Check set-aside, vehicle access and credentials. Confirm the actual submission route and deadline. Compare workload, location, staffing and proof. Identify any technical experience gap. Build your own costs and cash plan. Resolve important unknowns before choosing. Next action: Keep match evidence and pursuit judgment separate.

Ask Qualified Bid for a reasoned call on your confirmed profile.

Tailored guidance depends on the company facts used and the evidence available. Confirm actual capabilities and past work. State where you can perform and how. Ask for reasons, conditions and citations. Check the recommendation and source dates. Choose Bid, Team, Watch or Skip with your own judgment. Missing guidance does not automatically mean Skip. Next action: Record the strongest reason and the unresolved qualification.