Find plumbing work worth pursuing

Start with your delivery business

Research [BUSINESS / PLUMBING CAPABILITIES] in [SERVICE ZIPs / RADIUS]. Use FY2020–FY2026 through 30 Sep 2026, with FY2025 and FY2026 separately. Reported 238220 is shared plumbing/heating/air-conditioning contractor context, not a plumbing-only market. Search actual pipe, drain, hot-water and specialty services across relevant descriptions and product/service codes; adjacent industrial repair, utility construction and septic work require separate scope. Do not add overlapping totals. Research does not change our profile or record a decision.

Three questions to answer

Who buys near me? Keep a facility/service/office/award list with performance addresses and dates.

What size work could I pursue? Compare bands, medians, periods and individually verified examples with crew, specialty equipment and cash.

What may be coming next? Keep live bids, forecasts and contract-end watch leads separate; verify the route to compete.

Research services across the reported codes

National to local

Use national state reported city ZIP actual facility. Use place of performance rather than supplier address; preserve five-character ZIPs and deduplicate combined areas.

Reported 238220 includes heating and air-conditioning. The plumbing-keyword cohort is a sensitivity, not an exhaustive trade census; restroom/bathroom keywords can match unrelated work. Verify purchased scope before treating a result as plumbing.

The New Cumberland condensate-pipe case reports industrial repair 811310/K047, outside our historical baseline. Adjacent water/sewer construction and septic services are separate markets.

Read dollars and activity

Awards with activity are distinct contracts/orders with transactions, including older awards. Actions are individual new-award or modification records. Net obligations are funding less reductions, not annual prices, paid revenue or open-bid counts.

Positive full-award ranges use covered base/change histories with positive funding and exercised value above $1. Exclusions affect sizes only, preserving historical dollars/counts. Recent new-award bands use potential including options across full periods.

A recorded zero, no matching transactions, net-zero funding, missing data and a small positive amount are different results. Explain the observed source result locally; investigate underlying histories before inventing a cause.

Move from research to a dated decision

Keep delivery proof

Read the current notice, scope, Q&A and amendments. Map the actual technical method, site/access, completion, inspection, eligibility, past-performance rule, labor conditions and invoice process.

Resolve conflicting schedules and unspecified technical units in writing. Research cannot supply your company's assigned crew, system capability, vendor quotation, cash or committed partners.

Use the member tools

Use the prompts, market insights, Susquehanna worked example, evidence matrix and fillable worksheet. Key terms provide official links and QR codes without interrupting the tutorial.

Start in Qualified Bid: https://qualifiedbid.qualifiedcapacity.com/#connect. Get resources in the Qualified Bid space in The Assembly through the Qualified Capacity app on iOS/Android or desktop https://assembly.qualifiedcapacity.com/.